



AFRIMARI



CLYDE & Co

Doing Business in Tanzania

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Carl Hotton

INTRODUCTION.

Presentation objectives

- 1) Economic outlook
- 2) Overview of the legal framework
- 3) Setting up a business in Tanzania
- 4) Practical insights

ECONOMIC OUTLOOK.

ANNUAL GDP GROWTH RATE



SOURCE: WWW.TRADINGECONOMICS.COM | NATIONAL BUREAU OF STATISTICS (NBS) - TANZANIA

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LEGAL FRAMEWORK.

Legal Framework

→ Based on English common law

→ Sources of law:

- Constitution
- Statutes/Acts of Parliament
- Case law (High Court and Court of Appeal)
- Received laws (English laws pre 22 July 1920)
- Customary and Islamic law
- International law

CORPORATE VEHICLE.

Incorporating a business

→ **Private limited company in Tanzania**

→ **Relevant authorities for formation:**

- **BRELA:** company Registry (www.brela-tz.org)
- **Ministry of Industry and Trade:** issues business licences to companies (www.mit.go.tz)
- **TRA:** assesses, collects and accounts for all tax (www.tra.go.tz)
- **TIC:** promotes and facilitates investment in Tanzania (www.tic.co.tz)

FOREIGN INVESTMENT RESTRICTIONS.

RESTRICTIONS

- **Land ownership**
 - Foreign investors can only hold “derivative title”
- **Public procurement**
 - Can impose local content requirements
- **Investing in a public listed company**
 - 40% of ordinary shares must be for local investors
- **Sectoral restrictions**
 - Mining, telecoms, insurance and shipping

PRACTICAL INSIGHTS.

Practical Insights

- 1) Early dialogue with TIC encouraged**
- 2) Take advantage of incentives on offer**
- 3) Build-in time to investment timetable**
- 4) Proactive approach to investment**
- 5) Seek advice from professional advisers**

Contact details

Should you have any further questions, please feel free to contact me on:

carl.hotton@clydeco.com

Thank you!

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